

INVITATION FOR BID (IFB)
Integrated Security System Upgrade

March 10, 2010

General

The County of Lancaster, Virginia is seeking bids for replacement and integration of the jail door control system and intercom system to include the addition of three new cameras and one Pan-Tilt-Zoom camera. The equipment must be of a quality and design to properly serve a correctional facility in a 24/7 environment. The delivery and placement of equipment will be done at the same time as new consoles are being replaced, requiring a coordinated effort with the successful bidder performing that work.

Bids must be received at the Office of the Lancaster County Administrator no later than 4:00 PM on Friday, April 9, 2010. An acceptable bid must include properly completed documents attached as **Appendices A, B, and C**. Any questions regarding this Invitation for Bids should be directed to:

Sergeant Jeffrey Haywood
Lancaster County Sheriff's Office
8293 Mary Ball Road
Lancaster, VA 22503
Phone: 804-462-5111
Fax: 804-462-7046
E-Mail: haywood@lancastersheriff.net

Bids submitted in response to this solicitation will be opened in the Office of the County Administrator at 4:00 PM on Friday, April 9, 2010. Interested parties are welcome to observe the opening but a decision will not be made nor opinion offered until final review by the Lancaster County Sheriff and Board of Supervisors.

Lancaster County reserves the right to reject any or all bids and waive any formalities

Scope of Work

The Lancaster County Correctional Center is a fully staffed Correctional Facility serving The County Of Lancaster. The Correctional Center houses inmates that are awaiting trial or have been sentenced and are awaiting transport to the Department of Corrections. The facility has 12 full time deputies that are correctional officers, three civilian dispatchers, and one civilian administrative personnel. We currently have two security control positions. These two positions will be combined into one control screen on a newly designed console. The system will integrate control door access, intercom capability and video monitoring.

The bidder will design, program, build and install Qty (1) Touch Screen door control system, Qty (1) Intercom System, and upgrade existing Qty (1) Camera System at the Lancaster County Correctional Center. The Control System will replace the existing push button system. Touch Screen will be 25" Color, with a modular PC. Control system will operate Qty (24) doors, Qty (55) intercoms stations, and Qty (16) CCTV Cameras and Monitors. All monitors shall be Hi-resolution and any cameras that are not in color that exist will be replaced. The control system will be protected with APC UPS unit. The bidder will reuse existing field wiring, locking hardware, and peripherals. If any of these items are faulty at time of installation, the County will be advised and replacements will be handled through a change order. The bidder will also supply a new 16 channel DVR integrated into the new CCTV system.

The successful bidder must coordinate with other vendors on the movement and installation of cables, electric wires and conduit that exists and is necessary for correctional center operations as well as new equipment to be replaced.

OTHER REQUIREMENTS

Experience: List other agencies with whom you have worked that are the same size and scope of this agency and describe any implementation issues and limitations that occurred.

Demonstrations: After the bid is accepted and equipment is installed, a demonstration will be required with the date and time approved by the agency supervisors.

Product Rating: The respondent must provide independent third party evaluations of the proposed security equipment. Provide recent, comparative, independent ratings/evaluations of equipment installed by the respondent with respect to performance, reliability, service etc. The county seeks quality products from industry leaders.

References: Respondents must supply three references from similar size installations.